

## REQUEST FOR PROPOSAL

### INTRODUCTION

Established in 2001, Nasscom Foundation has been witness to the transformative power of technology for more than two decades. Part of the nasscom ecosystem, we are a neutral not-for-profit organization representing the Indian tech industry. We remain rooted to our core philosophy of TechForGood, where our efforts are focused on unlocking the power of technology by creating access and opportunity for those who need it the most. We work on helping people and institutions transform the way they tackle social and economic challenges through technology. We have five key areas of intervention - Digital Literacy, Skilling and Employability, Women Entrepreneurship, Scaling Social Innovation and Empowering NGO Ecosystem.

‘thingQbator’ is a CSR initiative of Cisco in partnership with the Nasscom Foundation. The program aims at promoting makerspace culture across partner universities by enabling enterprising students to work on their own innovative ideas and build scalable solutions. The program is run in partnership with engineering colleges and fosters a spirit of entrepreneurship among students by encouraging them to think innovatively, work in a makerspace environment, access relevant mentoring from subject matter experts to build their solutions, and avail financial support to fund the expenses of their project.

### PROJECT OVERVIEW

"[thingQbator](#)" is a network of makerspaces in partner Universities where students can learn about digital technologies in a hands on environment, turn their ideas into working prototypes and in the process come up with local solutions to local problems.

The name “thingQbator” (a combination of ‘Internet of Things’ and ‘Incubator’. thingQbator) was started as an internal incubator to identify and fund IoT ideas originating in Cisco’s engineer community. With the central belief that none of us is smarter than all of us, the aim was to create makerspaces where IoT enthusiasts could learn more about digital technologies in a hands-on environment and turn their ideas into working prototypes, and hopefully the next billion-dollar business innovation.

Inspired by the success of its internal makerspaces, Cisco has come up with the concept of “thingQbator for Academia” to help academic institutions set up IoT makerspaces to help them accelerate innovation around IoT and digital technologies in their campus.

thingQbator started in 2018 with 5 colleges in India. Now, in 2025, in its 7th year, the program is working across 40+ colleges in India.

### SCOPE OF WORK

#### OBJECTIVE

We are currently in the process of identifying vendors for supplying hardware components that are frequently required by our students during their prototyping and development phases. To support this, that we need to onboard hardware vendors capable of supplying electronic components and equipment for the **Cisco thingQbator** program student participant teams. Vendors are expected to provide quotations against the shared **item list with quantities**, ensure timely and reliable deliveries across PAN India, and comply with all commercial requirements.

## WORK REQUIREMENTS

### 1. Quotations

- Vendors must provide item-wise quotations (inclusive of base price and taxes).
- All costs should be transparent with no hidden charges.

### 2. Delivery Timelines

- Express delivery required within **4–5 working days** of order confirmation.
- Vendor must ensure reliable delivery commitments.

### 3. Order Flexibility

- No Minimum Order Quantity (MOQ)** will be entertained.
- Orders may be placed in varying volumes, depending on program requirements.

### 4. Logistics

- Vendors are responsible for safe and secure delivery across **PAN India**.
- Logistics costs, if applicable, must be additionally mentioned in the quotation.

### 5. Tax & Compliance

- All invoices must be **GST compliant**.
- Applicable taxes should be clearly indicated in quotations.

### 6. Vendor Eligibility

- Only vendors able to comply with all terms (quotation, delivery, logistics, compliance, no MOQ) should apply.
- Partial compliance will not be considered.

## DELIVERABLES

- Supply of all listed items in required quantities.
- On-time delivery to specified locations within 4–5 days.
- GST-compliant invoices with tax and logistics clearly stated.
- Delivery tracking and confirmation shared with the program team.

**Please note: The total volume of business will be between INR 4-7 Lakh until 31st March 2026**

## ORGANIZATION PROFILE

Sl. No	Company Overview	
1.	Registered Name	
2.	Focus Area of work	
3.	Year of Establishment	
4.	Registered Office	
5.	Names of Directors/Partners	
6.	Brief Profile of Senior Management	
7.	Address	
8.	Contact Person	
9.	Phone Number	
10.	Mobile Number	
11.	Fax Number	
12.	Email	
13.	Website	

Sl No	Financial Details	
1	Total Turnover of the Organization (Rs) in last 3 years	
	FY 2024-25	
	FY 2023-24	
	FY 2022-23	
2	Registration Certificate	
3	PAN Number	
4	GST Number (if applicable)	
5	Has the Organization ever been blacklisted? (Provide details, if Yes)	
6	Does any personnel of the Organization have any business relationship of any kind with Nasscom foundation's officers, directors, employees or agents (Yes/No)? if Yes, please provide details.	

#### DOCUMENTS TO BE SUBMITTED

**Organization's Profile, Financial Proposal, Detailed Technical Proposal, Last 3 years' Audited Income Statement and P&L, and some examples of past work/case studies.**

- Last Date for Proposal Submission: 14th Sept 2025
- A 30-minute call can be scheduled for any clarification

All proposals should be mailed to **rfp@nasscomfoundation.org** with the subject line: **"thingQbator Portal enhancement and maintenance Proposal - <Name of the Organization>"**.